

## ZIPF'S LAW FOR CURRENCIES

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# Overview

EVIDENCE OF A SIMILAR INVERSE RANK-SIZE RELATIONSHIP in many social science contexts: **Zipf's law**

ZIPF'S LAW FOR INTERNATIONAL CURRENCIES

- Document an *even more* skewed distribution than in other settings: **Hyper-Zipf** distribution
- By some metrics, USD and EUR are outsized even relative to this skewed distribution
- Using comprehensive data on transactions: SWIFT

US UNIQUE: Nearly 100% of US transactions conducted in USD

- Dollar use percolates through US trading partners into the international system

NETWORK THEORY to contextualize these findings

# Academic Research Context

## Dollar dominance

Boz et al (2021); Eichengreen (1991); Gopinath (2015); Gopinath and Itzhoki (2010); Ilzetzi, Reinhart and Rogoff (2019, 2020a, 2002b, 2021); Gopinath and Stein (2019); Maggiori, Neiman and Schreger (2020); Rey(2013)

## Zipf's Law

- See Gabaix (2010) for a review
- Holds for phenomena in economics, other social sciences, biology, and more.
- Literature review to follow

# Outline

1. Documenting Zipf's Law for International Currencies
2. Dissecting dollar dominance: The importance of US transactions in the dollar's global use
3. Network theory → Zipf's Law

# Zipf's Law for International Currencies

# Data

Society for Worldwide Interbank Financial Telecommunication, **SWIFT** is a cooperative enabling financial institutions to send messages on payment orders.

- Handles ~30 million messages (transfers) a day (in 2021)
- ~50% of all global transfers

## Our dataset

- Monthly from 2011-2017
- Message type MT103
  - ▶ All transfers with at least one non-bank party [more](#)
- Panel of volume and value of messages by {origin, destination, currency, month}
- Drop {o,d,c} with <12 transactions a year, c = VEF
- 700 million messages

# Zipf's Law

Obs. drawn from a size power law distribution of the form

$$f(x) = \alpha/x^{-(1+\zeta)}$$

will have a rank-size relationship

$$\ln(\text{rank}) = -\zeta \ln(\text{size}) + \text{constant}$$

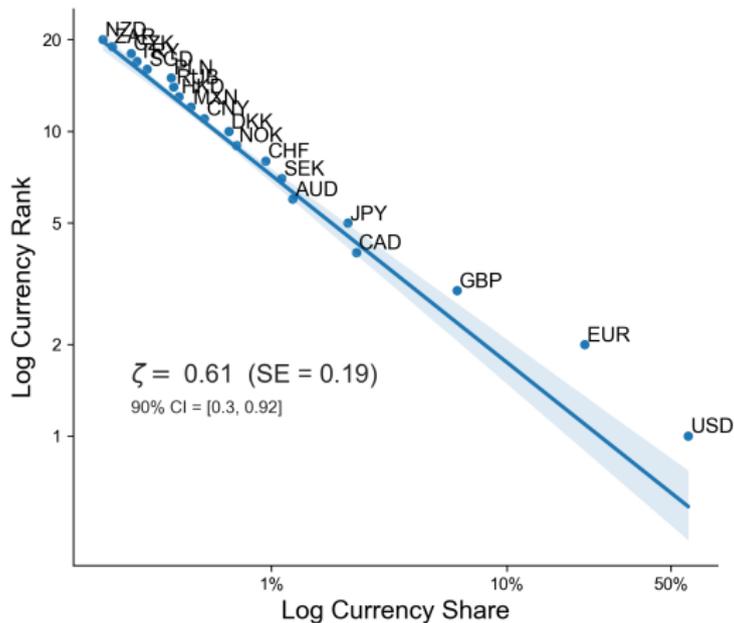
**Zipf's Law** refers to  $\zeta = 1$

- Characterizes many empirical populations in social science  
[Literature](#)
- Implies biggest city (e.g.)  $2 \times$  larger than  $2^{\text{nd}}$ ,  $3 \times$   $3^{\text{rd}}$ ...

We find a more unequal relationship  $\zeta < 1 \Rightarrow$  **Hyper-Zipf**

- For currencies  $\zeta \approx 0.6$
- Largest currency (USD)  $2^{\frac{1}{0.6}} \times$  larger than  $2^{\text{nd}}$ ,  $3^{\frac{1}{0.6}} \times$   $3^{\text{rd}}$ ...

# Zipf's Law for International Currencies



All Currencies

KS Test

Exponential

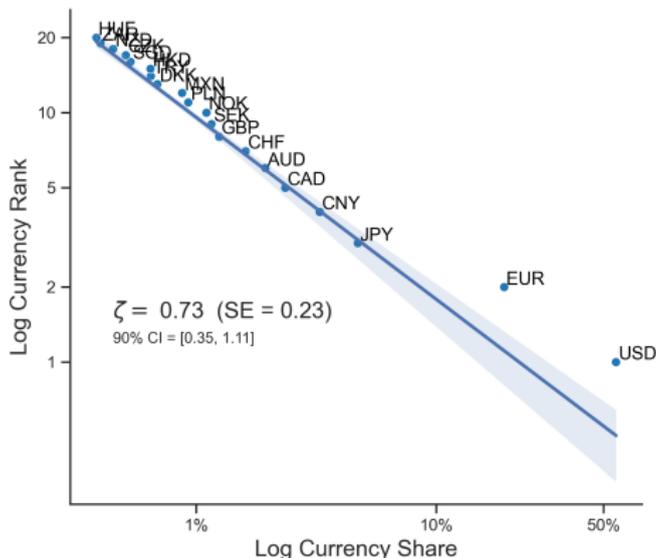
Log-normal

Include intra-EZChina

Include Domestic

All intl. transactions ex. intra-EZ and intra-China. Top-20 currencies. Line represents OLS log-log regression with Gabiix-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: SWIFT and the authors.

# Zipf's Law for Vehicle Transactions



All Currencies

KS Test

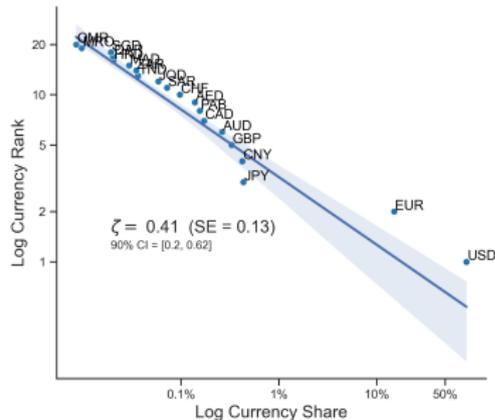
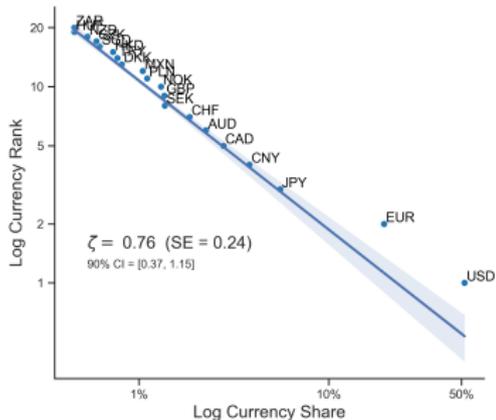
Exponential

Log-normal

All intl. transactions ex. intra-EZ and intra-China, where the currency isn't the national currency of origin or of destination country (vehicle transactions). Top-20 currencies. Line represents OLS log-log regression with Gabiax-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: SWIFT and the authors.

# Zipf's Law for Vehicle Transactions

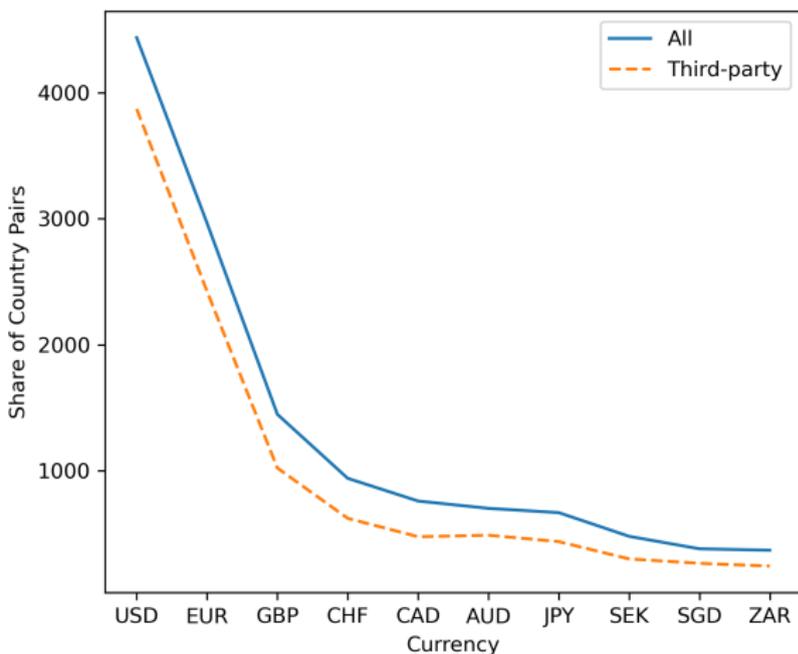
High income (left) and Emerging Market (right) Economies



All intl. transactions ex. intra-EZ and intra-China, where the currency isn't the national currency of origin or of destination country (vehicle transactions). Top-20 currencies. Line represents OLS log-log regression with Gabiax-lbragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: SWIFT and the authors.

# Few Currencies Used Universally

Number of country pairs with *any* transactions in each currency



Sources: SWIFT and the authors

# Hyper-Zipf in International Currencies

Power law distribution with  $\zeta < 1 \Rightarrow$  **Hyper-Zipf**

USD (and possibly EUR) are overweight even relative to this distribution

Also holds for

- Cryptocurrencies **Crypto**

Isn't explained by / doesn't hold for

- Government reserve holdings **Reserves**
- Corporate bond denomination (Maggiore, Neiman and Schreger 2020) **Bonds**
- Country GDP **GDP**
- Goods and Services Trade **Trade**
- SWIFT messages by *country* **ValueVolume**

# Dissecting Dollar Dominance

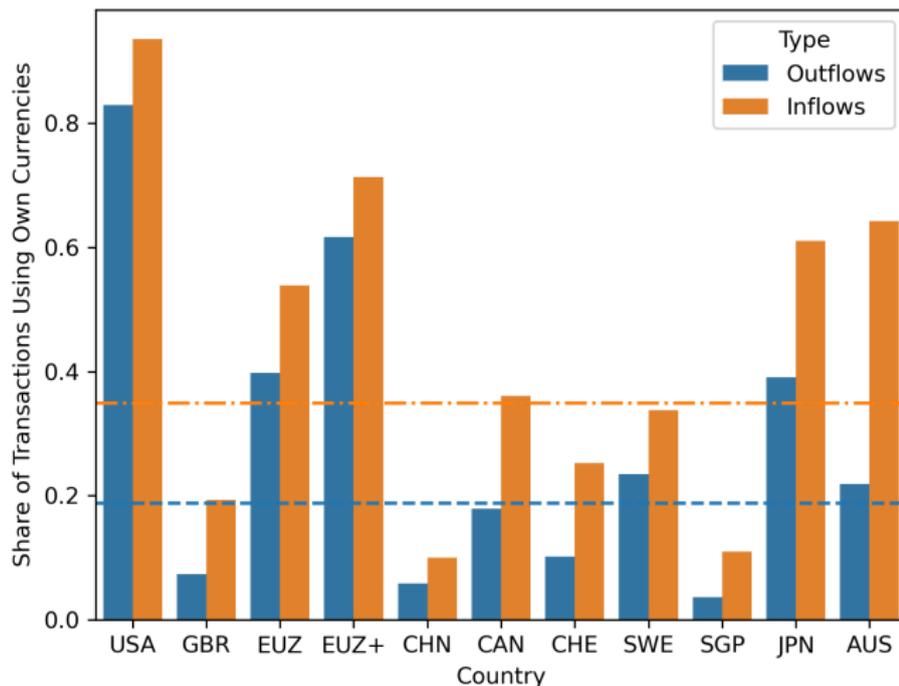
# Summary Statistics

## Share of World Transactions (by value):

|                      | All Transactions | Ex-US and Euro Area |
|----------------------|------------------|---------------------|
| Origin Currency      | 32.8%            | 18.7%               |
| Destination Currency | 53.4%            | 34.8%               |
| Vehicle Currency     | 14.2%            | 48.1%               |
| of which USD         | 60.0%            | 64.6%               |
| of which EUR         | 19.0%            | 25.7%               |

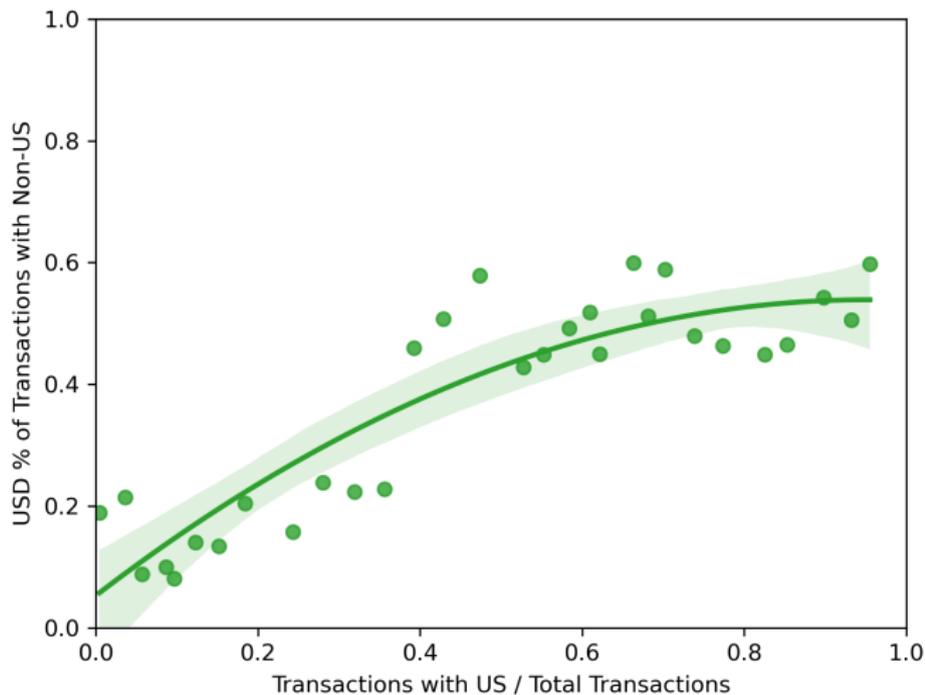
Source: SWIFT and the authors

# US Unique in Own-Currency Denomination



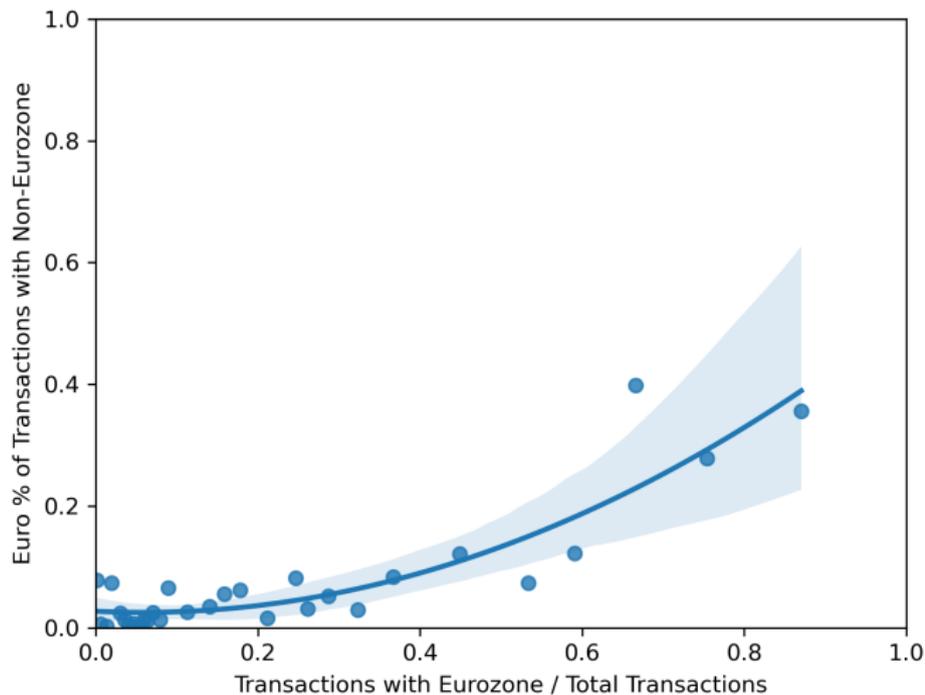
Share of inbound (orange) and outbound (blue) transactions denominated in the own currency. Top 10 countries ranked from left to right by flow value. EUZ excludes and EUZ+ includes intra-Eurozone flows. Dashed lines show averages for non-US countries in this sample. Sources: SWIFT and the authors

# Trading with the US leads to Dollar Trade



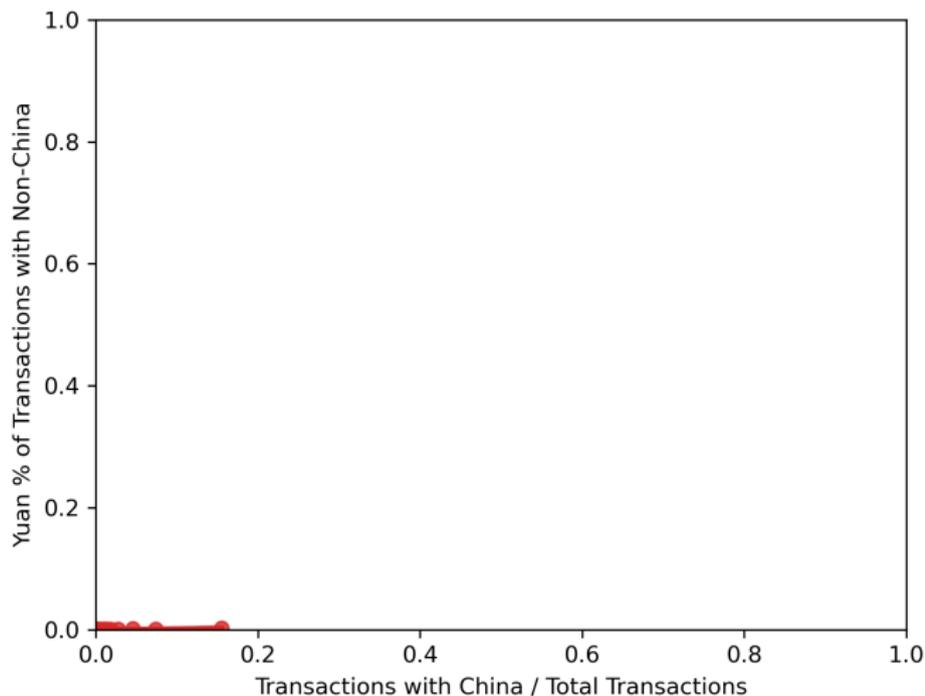
Bin scatter plot. Percent of a country's transactions with countries ex-US that are denominated in USD against share of total transactions of that country that are conducted with the US. Quadratic fit in line and 95% confidence interval in shaded area. Sources: SWIFT and the authors

# Euro as a Regional Currency



Bin scatter plot. Percent of a country's transactions with countries ex-EZ that are denominated in EUR against share of total transactions of that country that are conducted with the Eurozone. Quadratic fit in line and 95% confidence interval in shaded area. Sources: SWIFT and the authors

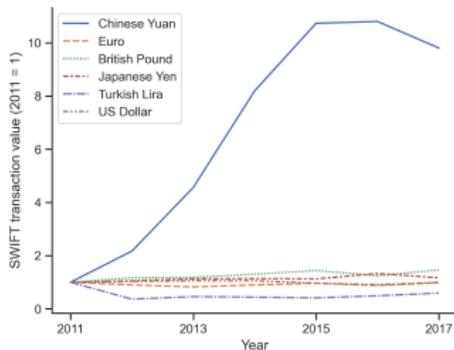
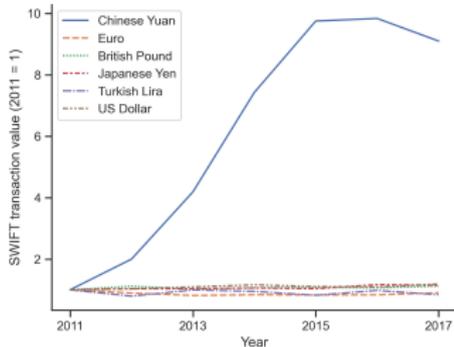
# Renminbi as a Local Currency



Bin scatter plot. Percent of a country's transactions with countries ex-China that are denominated in RMB against share of total transactions of that country that are conducted with the China. Quadratic fit in line and 95% confidence interval in shaded area. Sources: SWIFT and the authors

# Rise of the Reniminbi

## All (left) and 3rd Party (right) Transactions



Volume of SWIFT transactions conducted in major currencies. 2011 = 1. Left hand panel: all transactions. Right hand panel: Transactions where neither party in the transaction is in country issuing the currency (3rd party).

Sources: SWIFT and the authors.

# Decomposing Currency Choice

| Dependent variable: share of currency $c$ in transactions from origin $o$ to destination $d$ , by value |                  |                  |                  |                  |                   |                   |                   |
|---|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|
|   | (1)              | (2)              | (3)              | (4)              | (5)               | (6)               | (7)               |
| Currency % in Origin  | 0.252<br>(0.009) | 0.207<br>(0.010) | 0.248<br>(0.009) | 0.217<br>(0.010) | 0.352<br>(0.011)  | 0.346<br>(0.011)  | 0.355<br>(0.010)  |
| Currency % in Destination   | 0.674<br>(0.009) | 0.682<br>(0.010) | 0.596<br>(0.009) | 0.611<br>(0.010) | 0.711<br>(0.011)  | 0.757<br>(0.012)  | 0.716<br>(0.011)  |
| Origin Currency?  |                  |                  | 0.108<br>(0.004) | 0.092<br>(0.004) | 0.089<br>(0.004)  | 0.067<br>(0.004)  | 0.067<br>(0.003)  |
| Destination Currency?   |                  |                  | 0.198<br>(0.005) | 0.195<br>(0.005) | 0.180<br>(0.005)  | 0.170<br>(0.005)  | 0.157<br>(0.005)  |
| USD?  |                  |                  |                  |                  | -0.060<br>(0.011) | -0.150<br>(0.012) | -0.112<br>(0.011) |
| Euro?   |                  |                  |                  |                  | 0.012<br>(0.005)  | -0.015<br>(0.005) | -0.007<br>(0.005) |
| World Share of Currency   |                  |                  |                  |                  | -0.162<br>(0.016) | -0.094<br>(0.018) | -0.132<br>(0.016) |
| USD $\times$ USA  |                  |                  |                  |                  |                   |                   | 0.366<br>(0.011)  |
| Euro $\times$ Euro Area   |                  |                  |                  |                  |                   |                   | 0.301<br>(0.015)  |
| Observations  | 811,509          | 706,384          | 811,509          | 706,384          | 811,509           | 706,384           | 811,509           |
| Adj. $R^2$  | 0.51             | 0.50             | 0.57             | 0.55             | 0.58              | 0.56              | 0.60              |
| Incl. US and Euro Area  | YES              | NO               | YES              | NO               | YES               | NO                | YES               |

Standard errors in parentheses

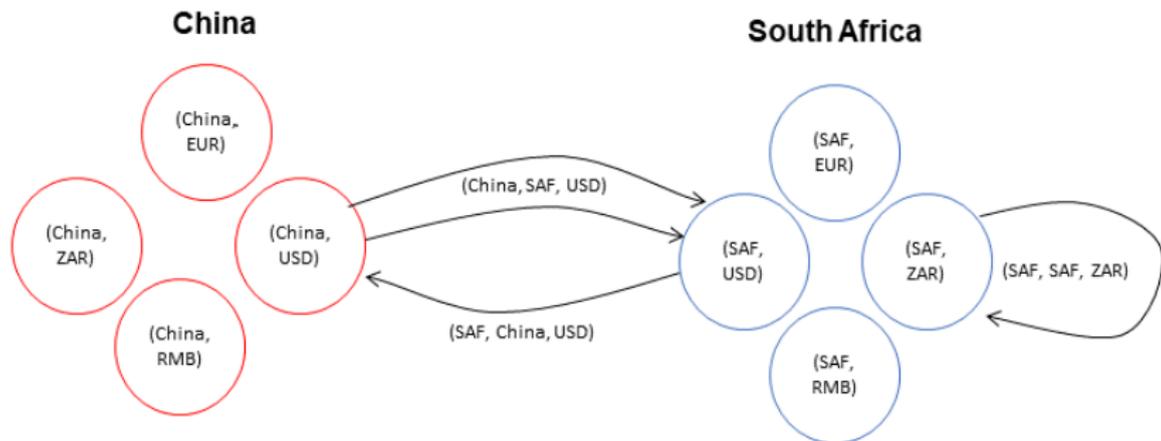
## Summary: Empirical Findings

- Currency choice follows a power law with  $\zeta < 1$ : Outsized role for top currencies.
- Currency choice in a origin-destination country pair governed by currencies' popularity in the two countries.
  - ▶ PPCP: Producer preferred currency pricing is more common than
  - ▶ LPCP: Local preferred currency pricing
  - ▶ Additional role for producer and local currencies (PCP and LCP)
- No additional role for large currencies, including \$ and €
- *Except* for transactions with the US and the Euro Area

# The Network of Intl. Currencies (Preliminary)

# Setup

- $N$  countries indexed by  $i$
- $C$  distinct currencies
- Time  $t$  is discrete
- Nodes denoted by  $(i, c)$
- Directed edges represented by  $(o, d, c)$
- Each edge represents a \$1 flow, but multiple edges per currency are allowed



# Definitions

- $S_{odc}$ : Total value of transactions ( $o, d, c$ ) (number of links).
- $S_{od} \equiv \sum_c S_{odc}$ : total value of (directed) transactions for country pair ( $o, d$ )
- $S_c \equiv \sum_{o,d} S_{odc}$ : total value of global transactions using currency  $c$ .
- $S \equiv \sum_c S_c = \sum_{o,d,c} S_{odc}$ : value of global transactions.
- $D_{ic} \equiv \sum_j (S_{ijc} + S_{jic})$ : the *degree* of node ( $i, c$ ), defined as the number of links pointing into and out of node ( $i, c$ ).

## Setup: Growth Process

In each period one new transaction (edge) is created

- Time can then be denoted with  $S$  instead of  $t$

The new transaction in period  $S$ :

- With probability  $1 - \pi(S)$  in an existing currency with  $(o, d, c)$  selected by the score function:

$$p_{odc} = \frac{f_{odc}}{\sum_{o', d', c'} f_{o' d' c'}}$$

- With probability  $\pi(S)$  a new currency is  $\hat{c}$  created for a transaction  $(o, d, \hat{c})$  selected with probability

$$\frac{\sum_{c' \neq \hat{c}} f_{odc'}}{\sum_{o', d', c' \neq \hat{c}} f_{o' d' c'}}$$

Functional form for score function:

$$f_{odc} = D_{oc} + D_{dc}$$

# Evolution of International Currencies

$N(s, S)$ : The number of currencies of size  $s$  when the network is of size  $S$  follows

The diagram illustrates the evolution of international currencies. It features a central equation with three red-bordered boxes containing text annotations. Red arrows point from the boxes to the corresponding terms in the equation. The first box, 'Currency size  $s - 1$  grows to  $s$ ', points to the  $(s-1)N(s-1, S)$  term. The second box, 'Currency size  $s$  grows to  $s + 1$ ', points to the  $-sN(s, S)$  term. The third box, 'New currency added at  $s = 1$ ', points to the  $\pi 1_{s=1}$  term.

$$\frac{\partial N(s, S)}{\partial S} = (1 - \pi) \frac{(s-1)N(s-1, S) - sN(s, S)}{S} + \pi 1_{s=1}$$

# Rank-Size Distribution

**Proposition 1:** Assume constant entry probability  $\pi(S) = \pi$ . Then market shares of large currencies (large  $s$ ) follow a power law  $\frac{N(s,S)}{S} = s^{1-\zeta}$ , with  $\zeta = \frac{1}{1-\pi}$

**Corollary:** Currencies' size-rank relationship is given by the counter-pdf  $\bar{F}(s, S) = s^{-\zeta}$

## Implication

- With currency creation  $\pi > 0$  and  $\zeta > 1$
- As entry goes to zero  $\pi \rightarrow 0$  Zipf's law holds at the limit:  
 $\zeta \rightarrow 1$
- **Cannot get hyper-Zipf distribution  $\zeta < 1$**

# Simulations

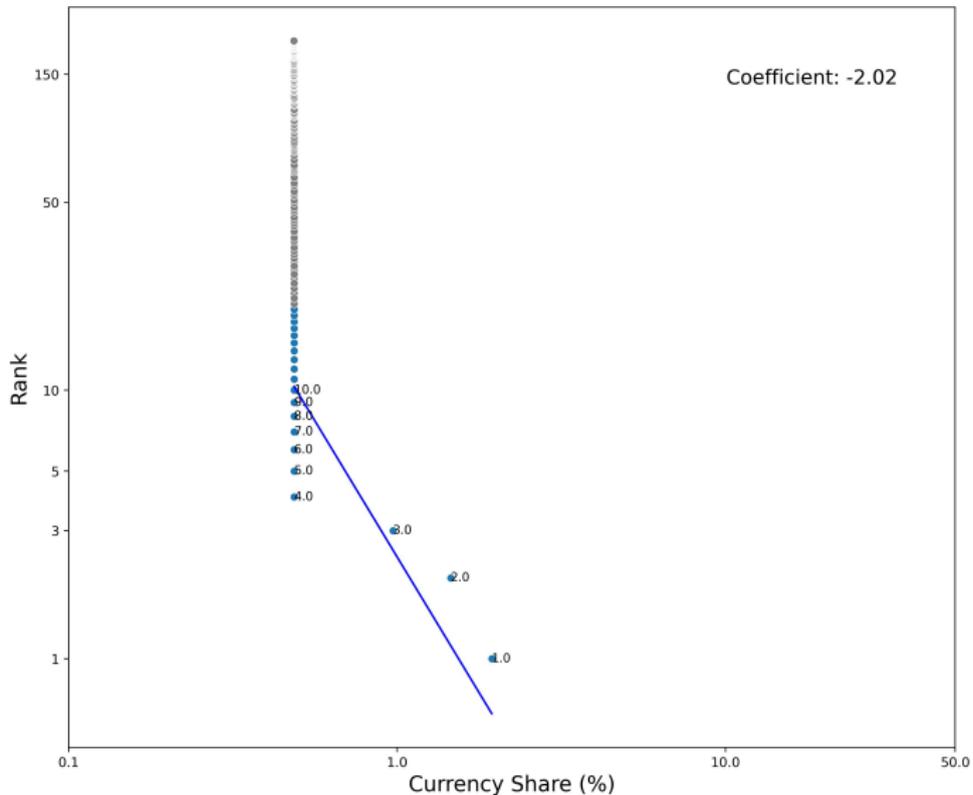
Simulate the model 100K periods. Average over 100 runs.

Zipf's law holds

But top 3 are typically outliers

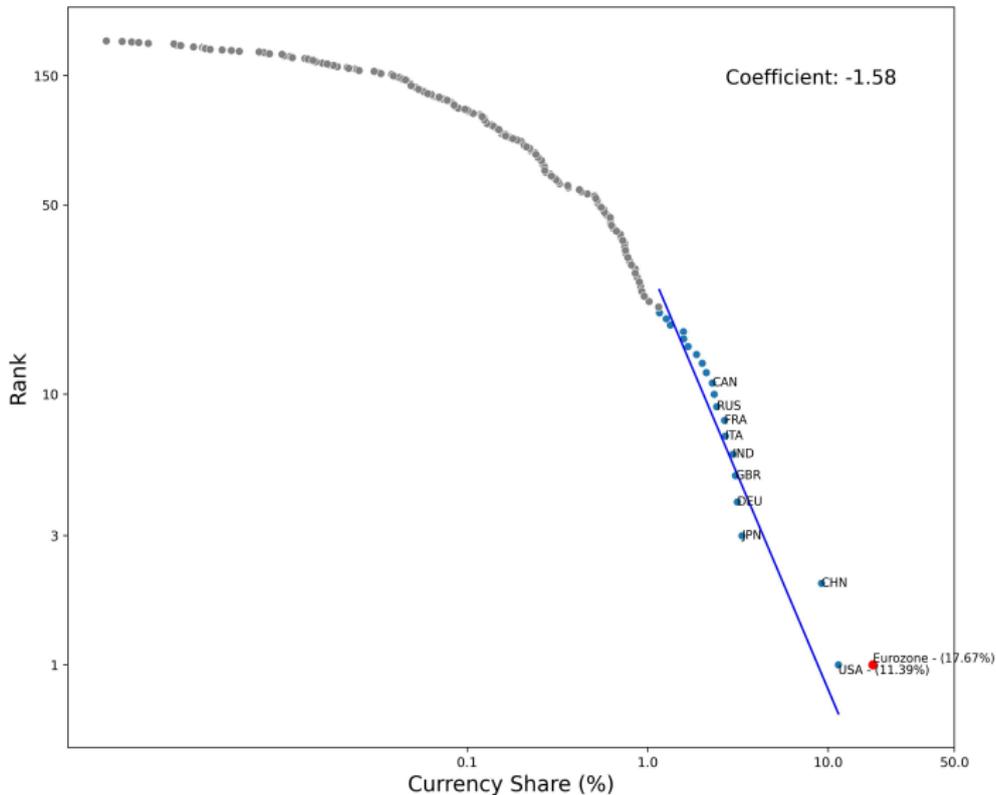
# Simulation: Random Growth

Random growth only. Countries same size.

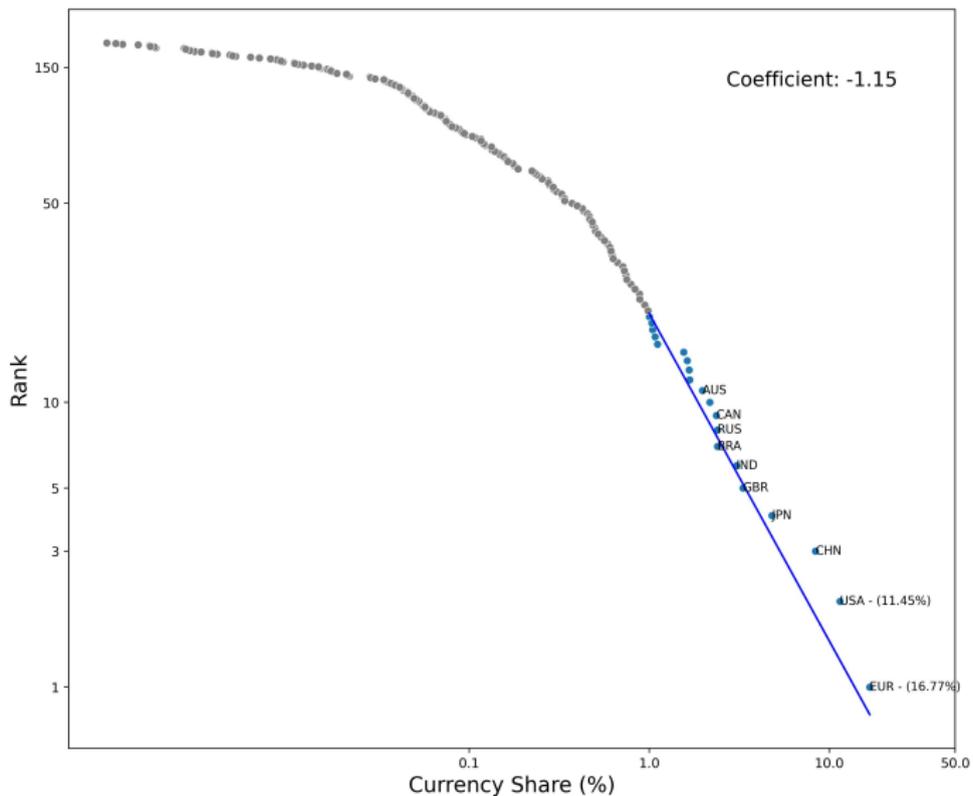


# Simulation: Country Size Distribution

Country sizes calibrated. Initially own currency domestically.

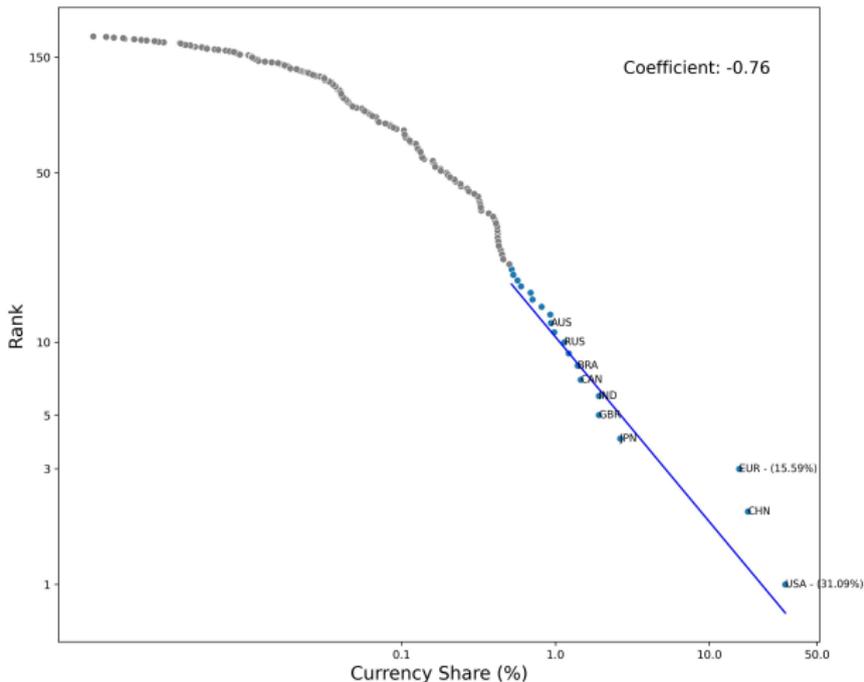


# Simulation: Consolidating the Eurozone



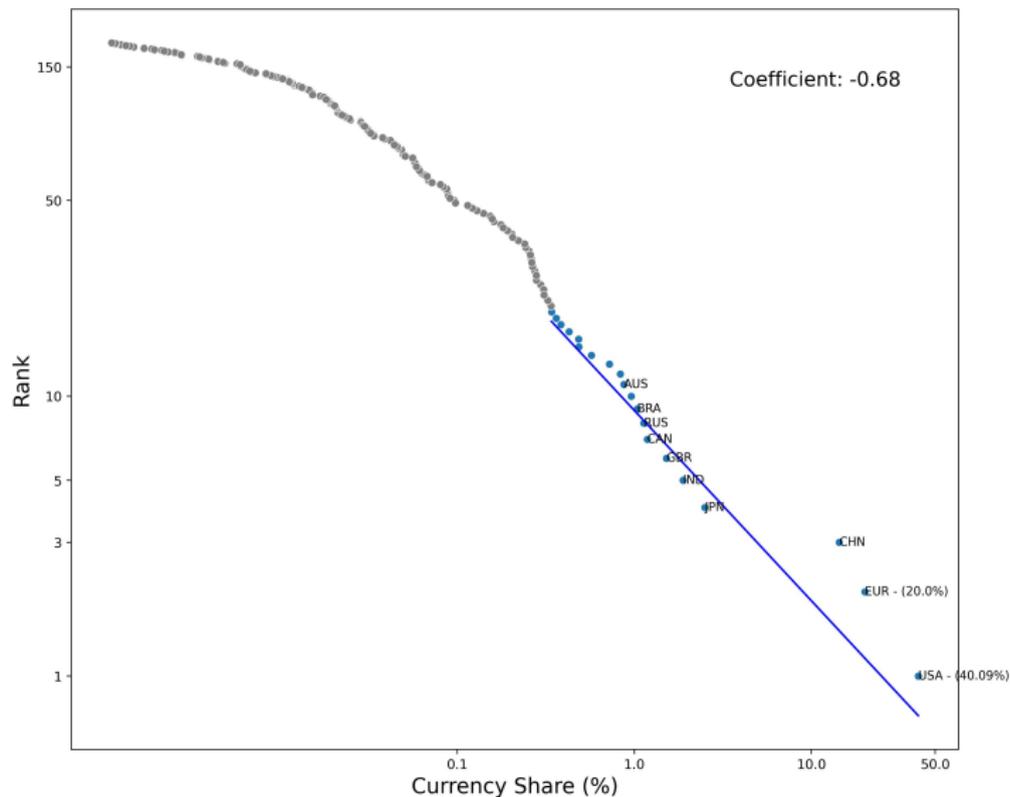
# Simulation: Preference for Domestic Currency

Calibrated probabilities of choosing O or D currencies



# Simulation: USD and EUR Preference

Calibrated USD when US is trading partner and same for EUR



# Contribution

Power law for international currencies: **hyper-Zipf** distribution

**US unique:** nearly all its in- and out-flows in own currency

This then spreads to greater global dollar dominance

- currency use for other country pairs affected by local popularity of a global currency in the two partners' transactions

Random growth model with local preferential attachment can explain Zipf's law; additional elements to explain hyper-zipf

# Appendix

# MT103

MT103 messages: communications about payments where either the ordering customer (sender) or beneficiary (recipient) is a non-bank entity.

- Commercial trade transactions
- B2B
- Remuneration payments (intl. payrolls and pensions)
- Interpersonal transfers (remittances)

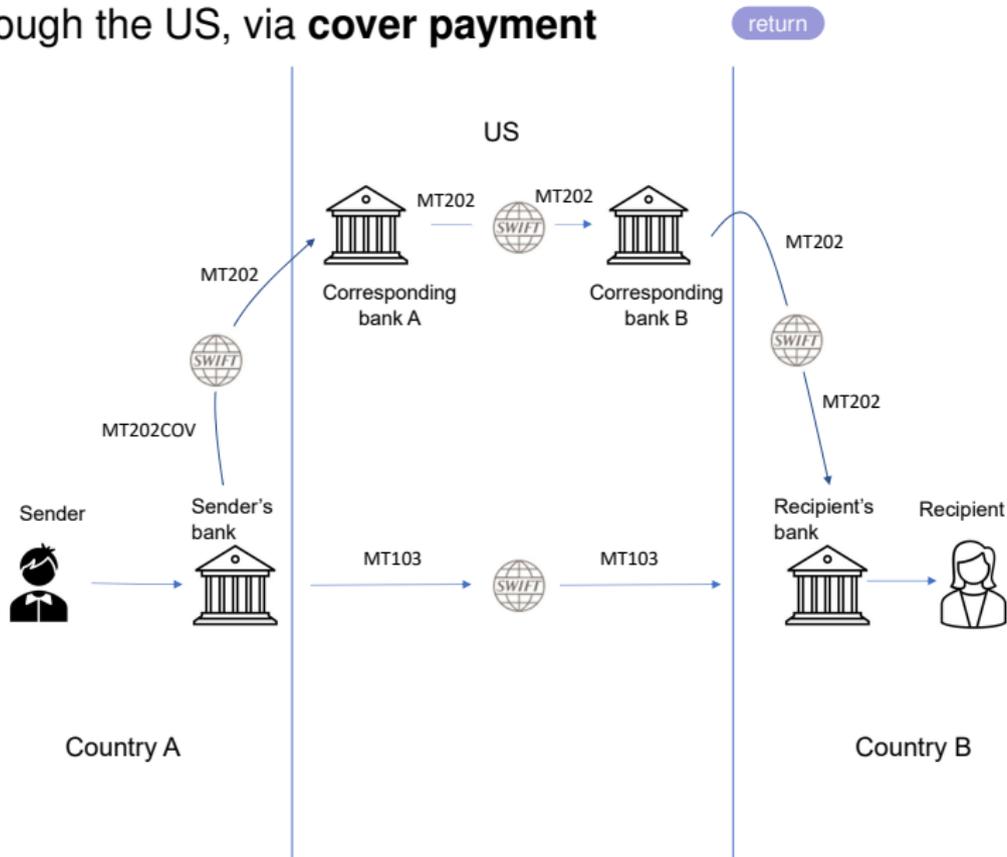
Far comprehensive than merely “trade”, but excludes purely financial transactions.

Two messaging methods:

- Cover payments
- Serial payments

# Cover Payment

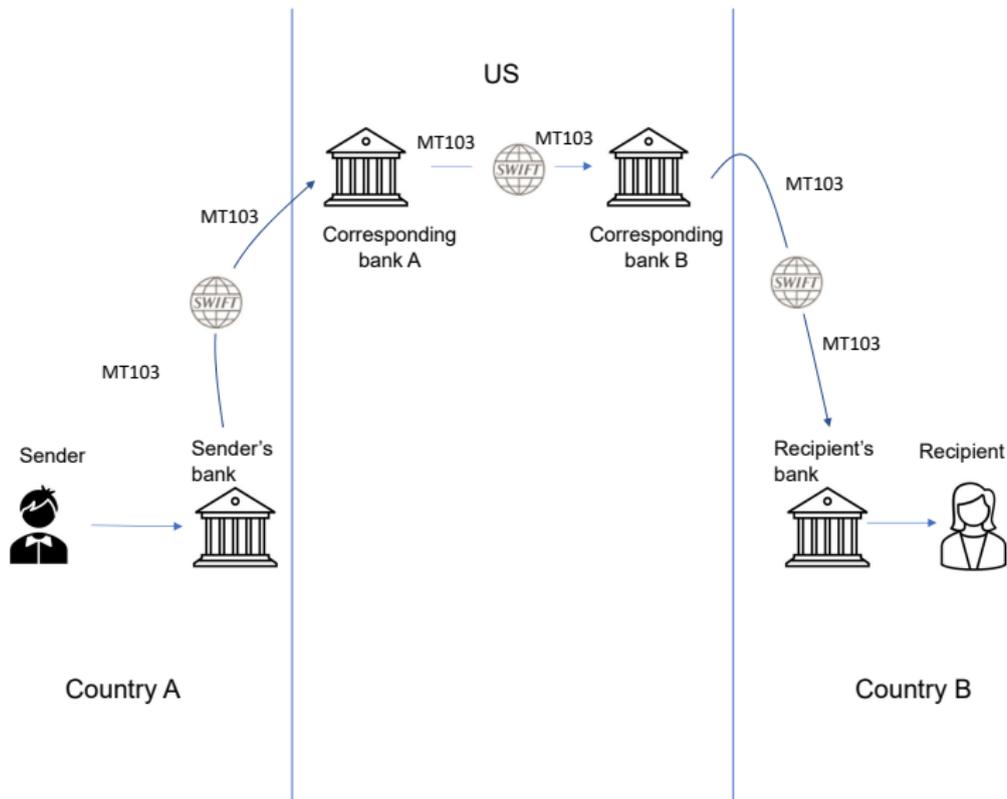
Consider a US\$ transfer from country A to country B, cleared through the US, via **cover payment**



# Serial Payment

Consider a US\$ transfer from country A to country B, cleared through the US, via **serial payment**

return

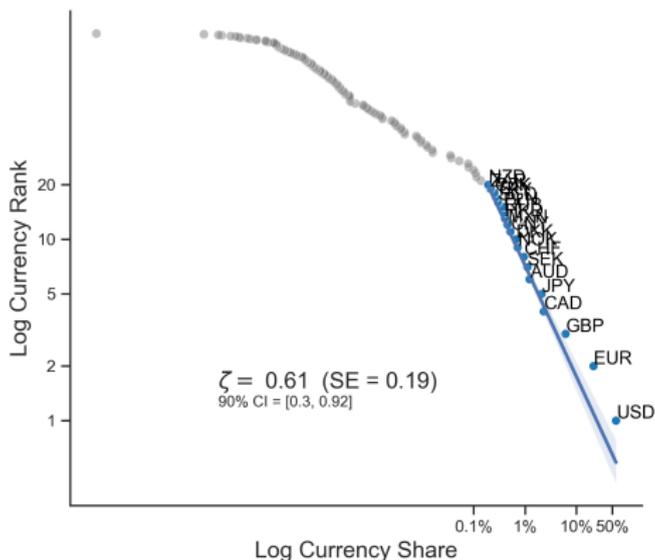


# Zipf's Law Everywhere

- City size ( $\zeta = 1$ ): Gabaix (1999), Gabaix & Ioannides (2004)
- Firm size ( $\zeta = 1$ ): Axtell (2011), Fujiwara (2004), Luttmer (2007)
- Income and Wealth ( $\zeta = [1.5, 3]$ ): Champernowne (1953), Klass et al. (2006), Nirei & Souma (2007), Gabaix et al (2016)
- Stock market: returns ( $\zeta = 3$ ) Gopikrishnan et al. (1999), Trading volume ( $\zeta = 1.5$ ): Gopikrishnan et al. (2000)
- Trade: Large gravity literature
- Linguistics: Zipf's law for words (1932, 1935, 1949), Mandelbrot
- Biology: Number of species within genera ( $\zeta = 1.4$ ): Yule and Willis (1922)
- Number of links for websites ( $\zeta = 1$ ): Barabasi and Albert (1999)
- Citations ( $\zeta = 1$ ) de Solla Price (1965) [Return](#)

# Zipf's Law for International Currencies

## All Currencies

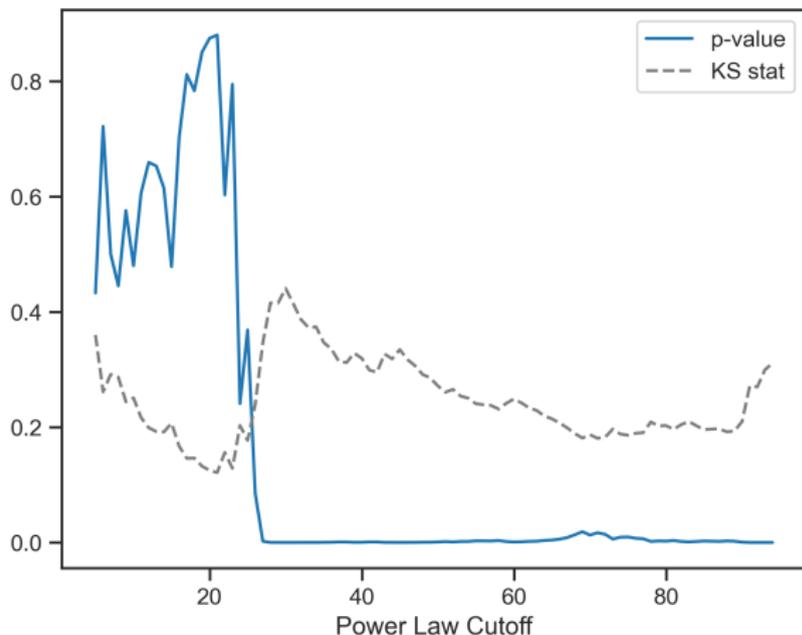


Return

All intl. transactions ex. intra-EZ and intra-China. Top-20 currencies. Line represents OLS log-log regression with Gabiax-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: SWIFT and the authors

# Zipf's Law for International Currencies

## Kolmogorov-Smirnov Test

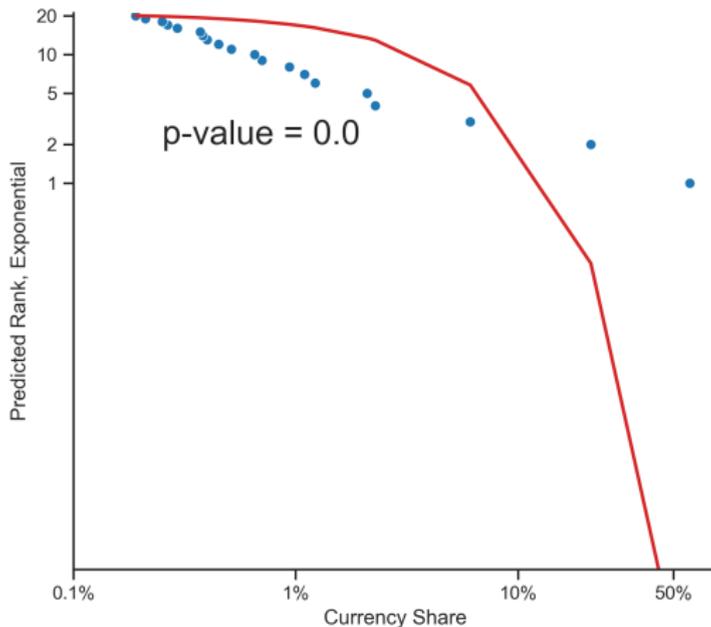


[Return](#)

P-stat for Kolmogorov-Smirnov test with varying sample size of top-X currencies. Null hypothesis: linear relationship between  $\log(\text{size})$  and  $\log(\text{rank})$ . All intl. transactions ex. intra-EZ and intra-China. Sources: SWIFT and the authors

# Zipf's Law for International Currencies

## Fitting Exponential Distribution

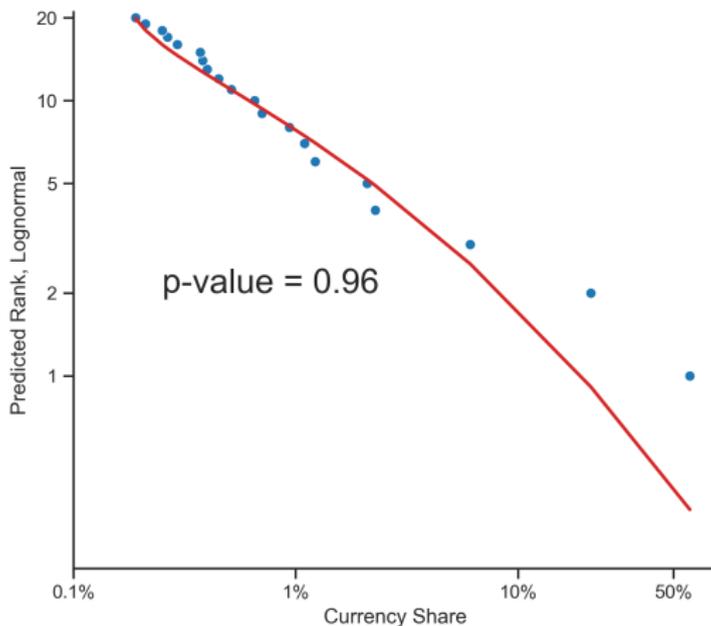


Return

All intl. transactions ex. intra-EZ and intra-China. Sources: SWIFT and the authors

# Zipf's Law for International Currencies

## Fitting Log-Normal Distribution

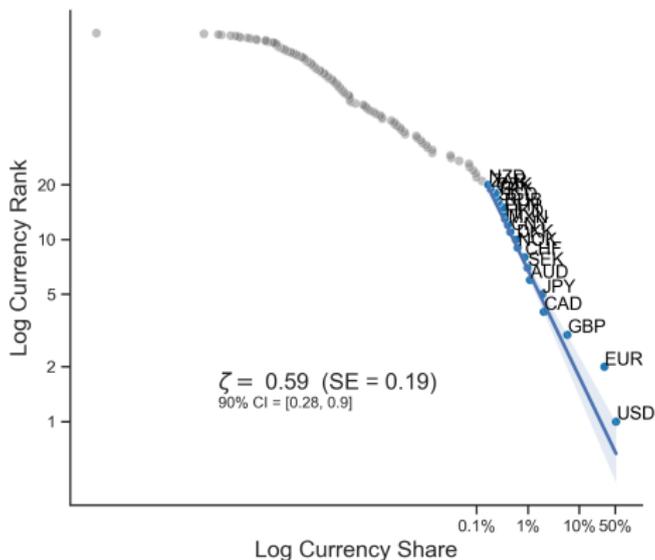


Return

All intl. transactions ex. intra-EZ and intra-China. Sources: SWIFT and the authors

# Zipf's Law for International Currencies

## Including Intra-Eurozone and intra-China transactions

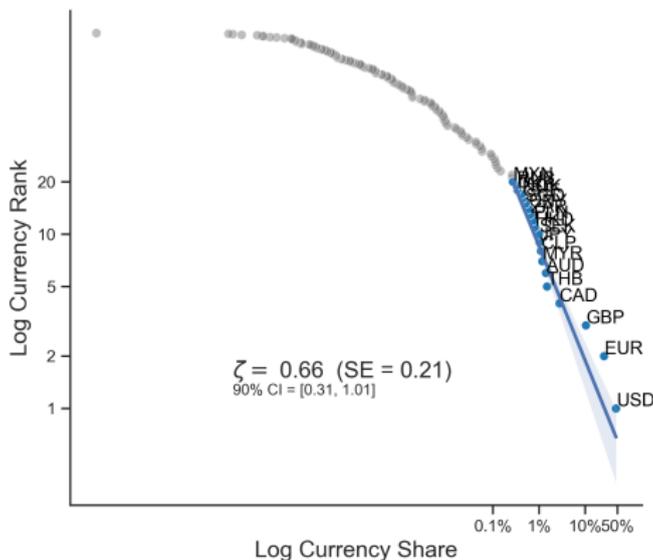


### Return

All intl. transactions including intra-EZ and intra-China. Top-20 currencies. Line represents OLS log-log regression with Gabiax-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: SWIFT and the authors.

# Zipf's Law for International Currencies

## Including Domestic Transactions

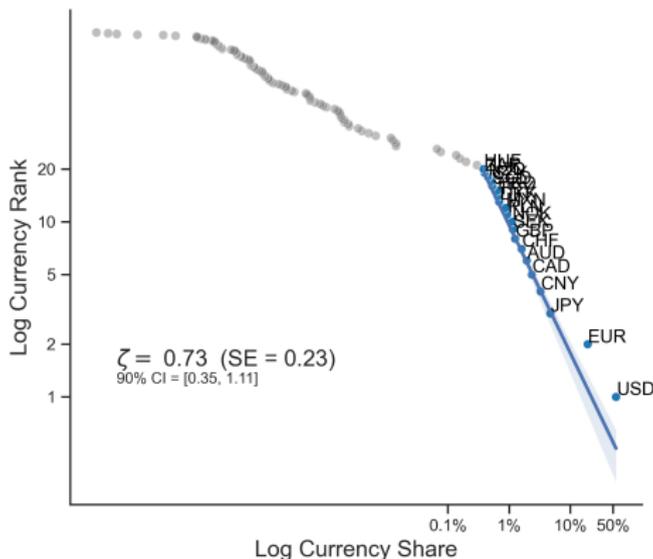


### Return

All intl. transactions, including domestic. Top-20 currencies. Line represents OLS log-log regression with Gabiax-lbragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: SWIFT and the authors.

# Zipf's Law for Vehicle Currencies

## All Currencies

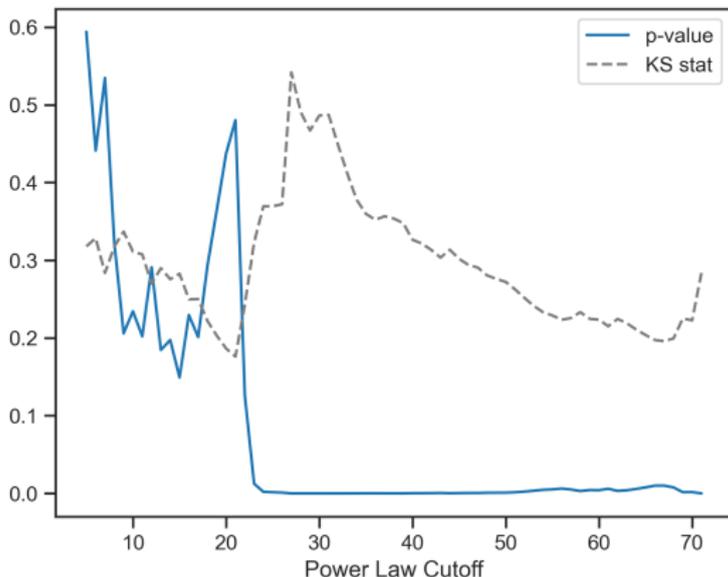


### Return

All transactions where currency isn't legal tender in origin or destination country. Ex. intra-EZ and intra-China. 95% confidence interval of OLS log-log regression are shaded. Number of "top" currencies chosen by minimizing the Kolmogorov-Smirnov statistic. Sources: SWIFT and the authors

# Zipf's Law for Vehicle Currencies

## Kolmogorov-Smirnov Test

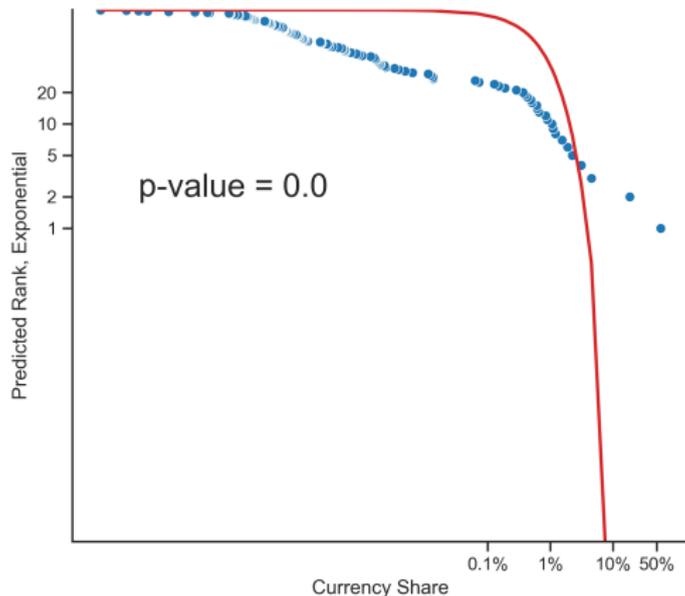


Return

P-stat for Kolmogorov-Smirnov test with varying sample size of top-X currencies. Null hypothesis: linear relationship between  $\log(\text{size})$  and  $\log(\text{rank})$ . All transactions where currency isn't legal tender in origin or destination country. Ex. intra-EZ and intra-China. Sources: SWIFT and the authors

# Zipf's Law for Vehicle Currencies

## Fitting Exponential Distribution

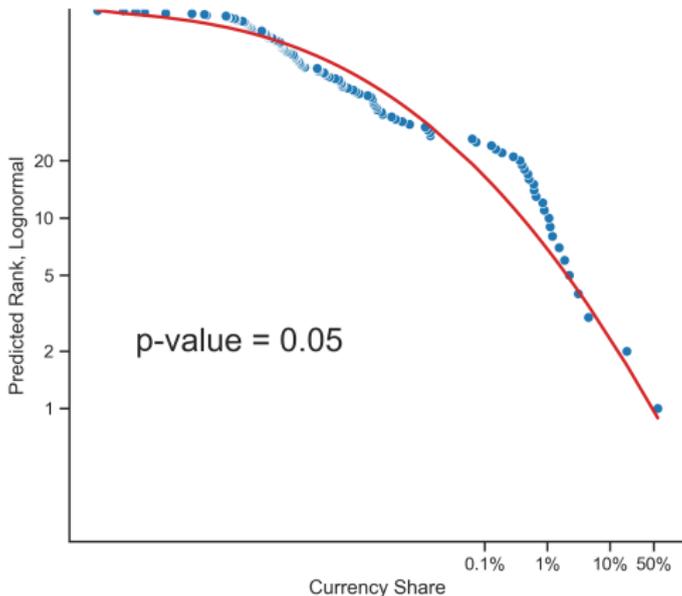


[Return](#)

All transactions where currency isn't legal tender in origin or destination country. Ex. intra-EZ and intra-China.  
Sources: SWIFT and the authors

# Zipf's Law for Vehicle Currencies

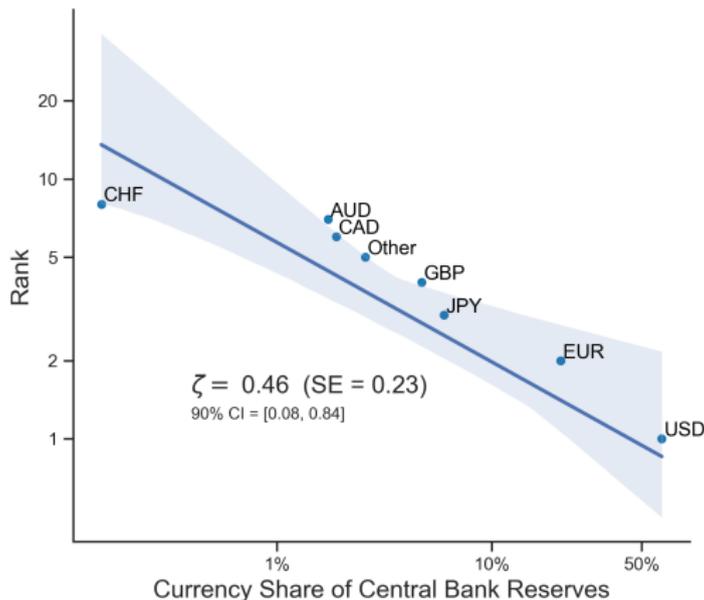
## Fitting Log-Normal Distribution



Return

All transactions where currency isn't legal tender in origin or destination country. Ex. intra-EZ and intra-China.  
Sources: SWIFT and the authors

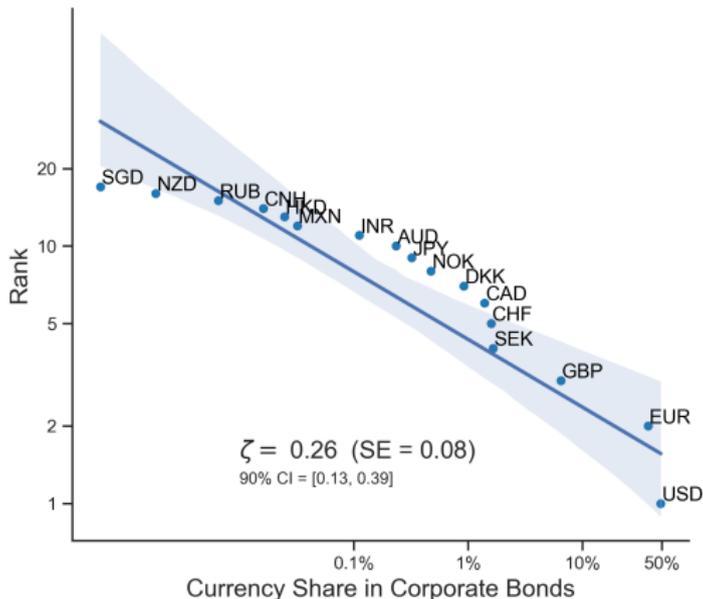
# Zipf's Law for Central Bank Reserves



## Return

Line represents OLS log-log regression with Gabaix-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. KS test rejects a linear relationship at the 99% confidence level. Sources: IMF COEFER and the authors

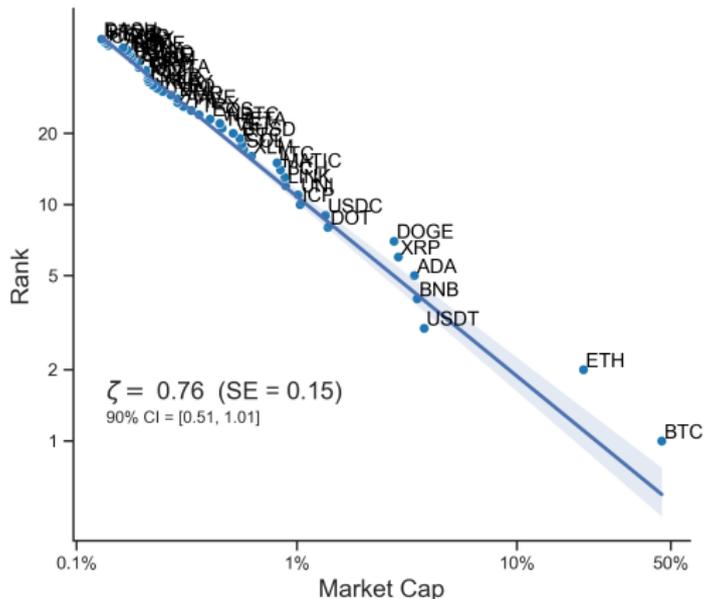
# Zipf's Law for Corporate Bond Denomination



## Return

Line represents OLS log-log regression with Gabaix-lbragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. KS test rejects a linear relationship at the 99% confidence level. Sources: Maggiori, Neiman, and Schreger (2020) and the authors

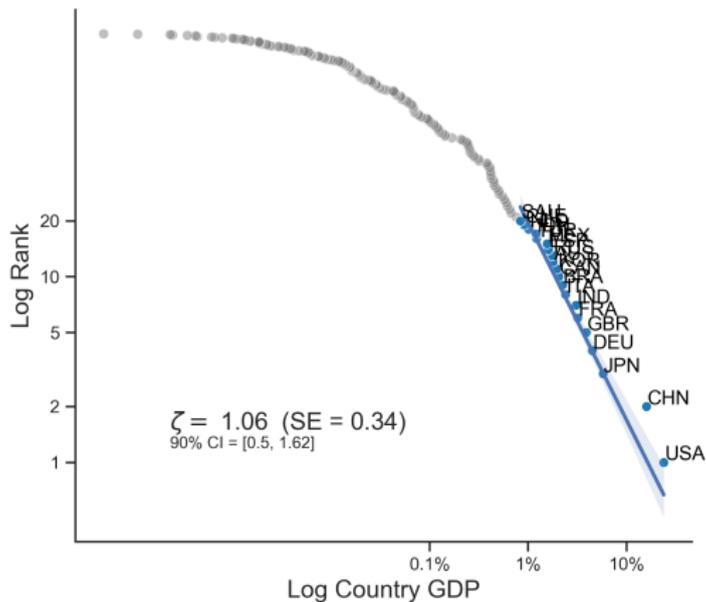
# Zipf's Law for Cryptocurrencies



Return

Line represents OLS log-log regression with Gabiax-lbragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: coinmarketcap.com and the authors

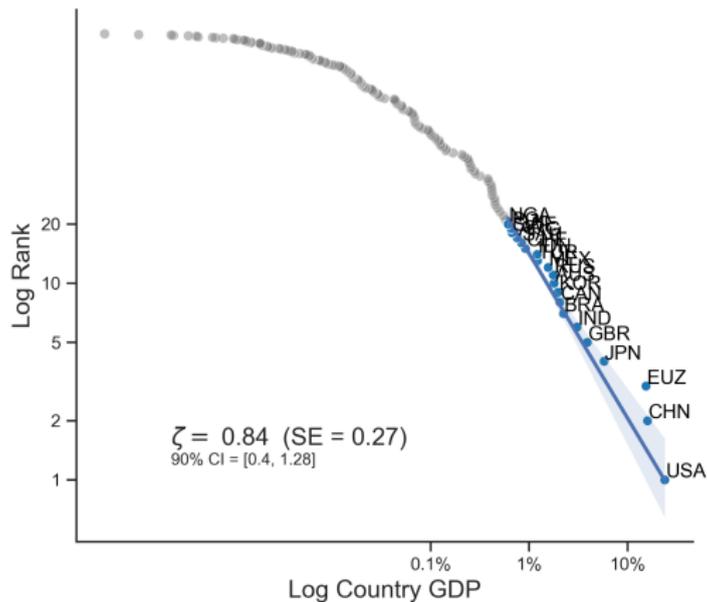
# Zipf's Law for GDP



## Return

Nominal GDP in US dollars. Line represents OLS log-log regression with Gabaix-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: World Bank World Development Indicators and the authors.

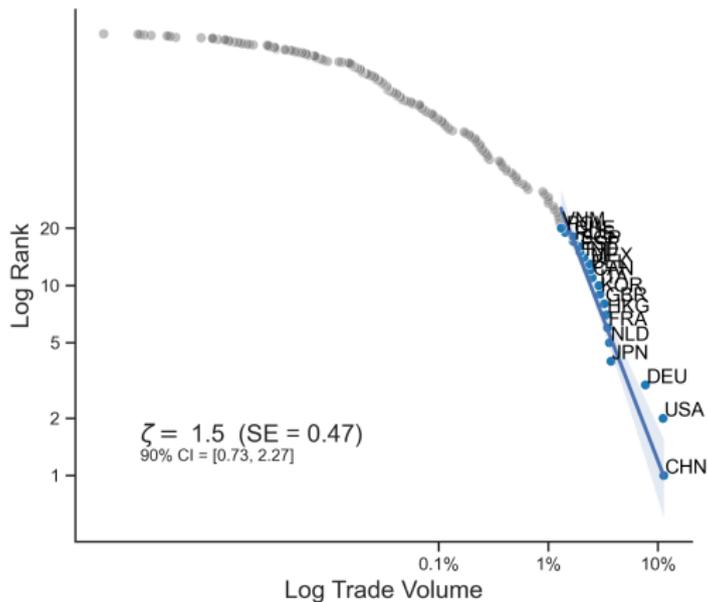
# Zipf's Law for GDP (Unified EuroArea)



## Return

Nominal GDP in US dollars. Line represents OLS log-log regression with Gabaix-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: Penn World Tables and the authors.

# Zipf's Law for International Trade

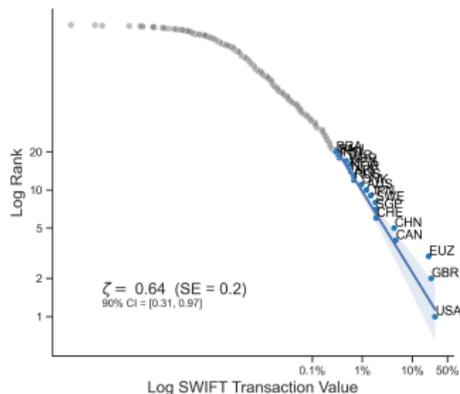
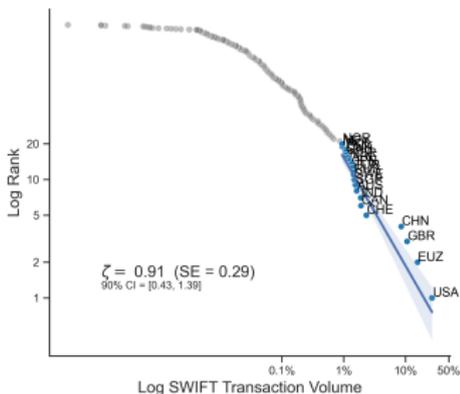


Return

Line represents OLS log-log regression with Gabaix-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. Sources: UN comtrade and the authors

# Zipf's Law for Transactions by Country

## By Volume (left) and Value (Right)



Return

Line represents OLS log-log regression with Gabaix-Ibragimov bias correction; 95% confidence interval is shaded. Slope of the regression and small-sample-adjusted standard errors reported. KS test rejects a linear relationship at the 90% confidence level. Sources: SWIFT and the authors

# Histogram of Simulations

